

## Message Text

CONFIDENTIAL

PAGE 01 STATE 240336

17-12  
ORIGIN NEA-12

INFO OCT-01 ISO-00 EB-11 COME-00 TRSE-00 INT-08 RSC-01

/033 R

DRAFTED BY NEA/IRN:BBMORTON:AP

APPROVED BY NEA/IRN - BBMORTON  
EB/FSE - WHITMAN (DRAFT)

----- 072489

R 072246Z DEC 73  
FM SECSTATE WASHDC  
TO AMEMBASSY TEHRAN

CONFIDENTIAL STATE 240336

E.O. 11652: GDS  
TAGS: ENRG, IR  
SUBJ: NIOC CRUDE TENDER

1. RECENT BIDDING FOR OIL FROM PRODUCING COUNTRIES WHICH  
ARE NOT PARTY TO THE ARAB EMBARGOES HAS RESULTED IN  
STRIKINGLY HIGH OFFERS. REPORTEDLY OVER DOLS 12 PER  
BARREL WAS OFFERED FOR 40,000 B/D TUNISIAN OIL AND  
DOLS 16-17 PER BARREL FOR 300,000 B/D OF NIGERIAN OIL.

2. OWING TO THE FAILURE OF THE COMPANY-OPEC TALKS IN  
MID-NOVEMBER IN VIENNA ON A MARKET PRICING MECHANISM,  
PERSIAN GULF OPEC MEMBERS MAY RPT MAY DRAW UPON RESULTS  
DECEMBER 10 NIOC TENDER BASIS FOR FURTHER POSTED PRICE  
ADJUSTMENTS. DEPARTMENT WILL APPRECIATE ANY INFO EMBASSY  
CAN PROVIDE ON RESULTS THIS TENDER. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, SALES, EMBARGOES, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 DEC 1973  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE240336  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BBMORTON:AP  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19731237/aaaabaxv.tel  
**Line Count:** 46  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 DEC 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27-Dec-2001 by shawdg>; APPROVED <11 MAR 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NIOC CRUDE TENDER  
**TAGS:** ENRG, IR  
**To:** TEHRAN  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005